



**Texas Department of Motor Vehicles**  
**Business Unit # 60800**  
**Purchase Order # 0000002945**  
**Purchase Order Change Notice (# 2)**

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Payment Terms: **NET30** Freight Terms: **FOB Destination** Ship Via: **NA** PCC: **I** Date: **08/12/16** PO Method: **DG** Dispatch: **Dispatch Via Print** Rev Dt: **08/20/18**

**PLEASE NOTE: ADDITIONAL TERMS AND CONDITIONS MAY BE LISTED AT THE END OF THE PURCHASE ORDER.**

**Vendor:** CARASOFT TECHNOLOGY CORPORATION  
1860 MICHAEL FARADAY DR STE 100  
RESTON VA 201913485  
United States

**Ship To:** 1P37 - Enterprise Project Mgmnt Of  
3800 Jackson Avenue  
Austin TX 78731  
United States

**Vendor ID:** 1522189693 7

**Bill To:** 4000 Jackson Avenue  
Austin TX 78731  
United States

**Purchaser:** Paula A Ramsey  
**Phone:** 512/465-4193  
**Fax:** 512/465-5641  
**Email:** Paula.Ramsey@TxDMV.gov

**Fax:**  
**Email:** DMV\_FIN-INVOICES@TxDMV.gov

**PO Information:**

Change orders will be allowed only if unforeseen conditions arise such as, but not limited to, increasing or decreasing quantities or if the department needs dictate changes. All changes shall be in the scope of original work. No verbal change orders shall be permitted. All change orders must be in writing with a Purchase Order Change Notice (POCN) issued by TxDMV Purchasing Section.

"This procurement is governed by the terms and conditions in DIR Contract Number DIR-TSO-3149".

Quote# 8220223

No Statement of Work.

**Payment:**

Payment will be made in accordance with the Texas Prompt Payment Act, TGC, Subtitle F, Chapter 2251. Vendor shall submit one copy of a correct itemized invoice showing the purchase order number, payee ID., remit to address, and phone number on invoice. Vendors may submit an electronic invoice. All electronic invoices shall be sent to DMV\_FIN-INVOICES@txdmv.gov (note: There is an underscore "\_" between DMV and FIN). All invoices received at the email address will be filed for future reference and you will receive a receipt confirmation email. To avoid the confusion of duplicate invoices, please do not send other copies of this invoice via regular mail, fax or other means. On emails for electronic invoices, include the company name (as it appears on the invoice) and the purchase order number in the subject line to assist in identifying and processing your invoices in a timely manner. TxDMV will not incur any penalty for late payment if payment is made in 30 days or less from receipt of goods or services and a correct invoice, which-ever is later.

Note: warrants will not be issued to a vendor without a current Texas Identification Number.

This purchase order may be renewed with the same Terms Conditions as long as the referenced DIR Contract remains in force, a need exists, and both parties agree.

POCN# 1 8-92017 PAR

Renewal of the Salesforce Cloud Software Services for the new period of 8-31-2017 through 8-30-2018 per DIR Contract# DIR-TSO-3149 Quote# 9636549.

POCN# 2 PAR 8-20-2018

Renewal of the Salesforce Cloud Software Services for the new period of 8-31-2018 through 8-30-2019 per DIR Contract# DIR-TSO-3149 Quote# 10548964.

Added line#'s 26-37.

TxDMV Contact: Virginia Pickering 512-465-4031

**Authorized Signature**

*Paula Ramsey, CTM, CTPM*

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Carahsoft Contact: Victoria Ritter 703-673-3513

Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
1- 1	Sales Force Service Cloud Unlimited Edition Part # 204- 1307. Period of service 8-31- 2016 through 8-30-2017.	920/05	191.0000	EA	\$2,298.95000	\$439,099.45	08/15/2016
						Schedule Total	\$439,099.45
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
Includes:Knowledge Only unlimited Edition Part Number 204-1314.25 Each at \$0.00.(Quantity 25). No charge. Period of services 8-31-2016 through 8-30-2017.							
						Item Total for Line # 1	\$439,099.45
2- 1	Government Cloud Premier + Success Plan (UE) Part 204- GC. Period of service 8-31- 2016 through 8-30-2017.	920/05	1.0000	EA	\$33,413.77000	\$33,413.77	08/15/2016
						Schedule Total	\$33,413.77
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
						Item Total for Line # 2	\$33,413.77

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
3- 1	Cogna Compser for SalesForce. Part 204-1315. Period of service 8-31-2016 through 8-30-2017.	920/05	50.0000	EA	\$384.00000	\$19,200.00	08/15/2016
						<b>Schedule Total</b>	\$19,200.00
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
Live support: 14 hour allowance. Conga Knowledge Base (unlimited access to: on line Documentation, Sample Templates. Articles. Case Studies, and Live Webinars)							
						<b>Item Total for Line # 3</b>	\$19,200.00
4- 1	Serifi: Part# 204-SERTIFI. Period of service 8-31-2016 through 8-30-2017.	920/05	191.0000	EA	\$117.00000	\$22,347.00	08/15/2016
						<b>Schedule Total</b>	\$22,347.00
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
Includes: Implementation, set up, Training, Customer Support, IT Support, and Unlimited Documentation).							
						<b>Item Total for Line # 4</b>	\$22,347.00
5- 1	Click Tools: Team 5 Edition (Minimum 5) Part 204- Clickt. Period of service 8-31- 2016 through 8-30-2017.	920/05	5.0000	EA	\$3,228.00000	\$16,140.00	08/15/2016
						<b>Schedule Total</b>	\$16,140.00
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
Includes data storage for 500,000 question responses, 100,000 email tokens, 5 custom URL, 5 organizational email with Premium Support.							
						<b>Item Total for Line # 5</b>	\$16,140.00

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
6- 1	FOIXpress Saas - AINS Hosted 10 user pack, Part 204-FOIXAP. Period of service 8-31-2016 through 8- 30-2017.	920/05	1.0000	EA	\$62,500.00000	\$62,500.00	08/15/2016
						<b>Schedule Total</b>	\$62,500.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
Includes annual maintenance 10GB storage and all hosting hardware/software, setup and config.) ADR; 1 User License (Includes 25 GB storage main., software and config.) 1 PAL Web Portal (Public access link).							
						<b>Item Total for Line # 6</b>	\$62,500.00
7- 1	Map anything - Gold - part 204-MAPA.. Period of service 8-31-2016 through 8- 30-2017.	920/05	191.0000	EA	\$272.84000	\$52,112.44	08/15/2016
						<b>Schedule Total</b>	\$52,112.44
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
						<b>Item Total for Line # 7</b>	\$52,112.44
8- 1	MapAnything for Force.com Sites part 204-MAPAS.. Period of service 8-31-2016 through 8-30-2017.	920/05	4.0000	EA	\$900.00000	\$3,600.00	08/15/2016
						<b>Schedule Total</b>	\$3,600.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
1,000 transactions/mon for Authenticated Users.							
						<b>Item Total for Line # 8</b>	\$3,600.00

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
9- 1	MapAnything for Force.com Sites - part 204-MAPAS. Period of service 8-31-2016 through 8-30-2017.	920/05	4.0000	EA	\$900.00000	\$3,600.00	08/15/2016
						<b>Schedule Total</b>	<b>\$3,600.00</b>
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
1,000 Transactions/mon for Authenticated Users.						<b>Item Total for Line # 9</b>	<b>\$3,600.00</b>
10- 1	Customer Community Plus - 500 Logins/Month Part #204-1627. Period of service 8-31-2016 through 8-30-2017.	920/05	1.0000	EA	\$78,075.79000	\$78,075.79	08/12/2016
						<b>Schedule Total</b>	<b>\$78,075.79</b>
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
						<b>Item Total for Line # 10</b>	<b>\$78,075.79</b>
11- 1	Service Events for Conga conductor/Conga workflow part#204-Conga. Period of service 8-31-2016 through 8-30-2017.	920/05	99996.0000	EA	\$0.13000	\$12,999.48	08/12/2016
						<b>Schedule Total</b>	<b>\$12,999.48</b>
<u>Contract ID:</u> 0000002945		<u>ReqID:</u> 0000003203					
						<b>Item Total for Line # 11</b>	<b>\$12,999.48</b>

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
12- 1	Analytics Cloud - Wave Analytics Platform Part #205-0019. Period of service 8-31-2016 through 8-30-2017.	920/05	1.0000	EA	\$1,710.00000	\$1,710.00	08/15/2016
						<b>Schedule Total</b>	\$1,710.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000003203			
						<b>Item Total for Line # 12</b>	\$1,710.00
13- 1	Service Cloud Lightning CRM - Unlimited Edition, Part No: 204-1307-L - 08/31/2017 - 08-30-2018	920/05	191.0000	EA	\$2,459.87000	\$469,835.17	08/24/2017
						<b>Schedule Total</b>	\$469,835.17
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 13</b>	\$469,835.17
14- 1	Unlimited Edition Government Cloud, Part No: 205-0176 - 08/31/2017 - 08/30/2018	920/05	1.0000	EA	\$44,611.36000	\$44,611.36	08/24/2017
						<b>Schedule Total</b>	\$44,611.36
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 14</b>	\$44,611.36

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
15- 1	Unlimited Edition (Knowledge-only) Salesforce. com, Inc., Part No: 204-1314- L - 08/31/2017 - 08/30/2018	920/05	25.0000	EA	\$0.00000	\$0.00	08/24/2017
						<b>Schedule Total</b>	<input type="text" value="\$0.00"/>
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 15</b>	<input type="text" value="\$0.00"/>
16- 1	Analytics Cloud - Wave Analytics Platform, Part No: 205-0019 - 08/31/2017 - 08/30/2018	920/05	1.0000	EA	\$1,710.00000	\$1,710.00	08/24/2017
						<b>Schedule Total</b>	<input type="text" value="\$1,710.00"/>
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 16</b>	<input type="text" value="\$1,710.00"/>
17- 1	Customer Community Plus - (5,000 Logins/month), Part No: 204-1627-L - 08/31/2017 - 08/30/2018	920/05	3.0000	EA	\$73,684.17000	\$221,052.51	08/24/2017
						<b>Schedule Total</b>	<input type="text" value="\$221,052.51"/>
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 17</b>	<input type="text" value="\$221,052.51"/>

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
18- 1	Conga Composer for Salesforce: Live Support: 14 Hour allowance - CongaKnowledgeBase - Part No: 204-1315, 08/31/2017 - 08/30/2018	920/05	50.0000	EA	\$400.00000	\$20,000.00	08/24/2017
						<b>Schedule Total</b>	\$20,000.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 18</b>	\$20,000.00
19- 1	*Service Events for Conga Conductor/Conga Workflow, Part No: 204-Conga - 08/31/2017 - 08/30/2018	920/05	99996.0000	UNT	\$0.21000	\$20,999.16	08/24/2017
						<b>Schedule Total</b>	\$20,999.16
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 19</b>	\$20,999.16
20- 1	Sertifi: (Includes: Implementation, Set up, Training, Customer Support, IT Support, and Unlimited Documentation), Part No: 204-SERTIFI - 08/31/2017 - 08/30/2018	920/05	191.0000	EA	\$117.00000	\$22,347.00	08/24/2017
						<b>Schedule Total</b>	\$22,347.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 20</b>	\$22,347.00

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
21- 1	ClickTools: Team5 Edition (Minimum QTY: 5), Part No: 204-CLICKT - 08/31/2017 - 08/30/2018	920/05	5.0000	EA	\$3,228.13000	\$16,140.65	08/24/2017
						<b>Schedule Total</b>	\$16,140.65
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 21</b>	\$16,140.65
22- 1	FOIZXpress SaaS - AINS, Part No: 204-FOIAXP - 08/31/2017 - 08/30/2018	920/05	1.0000	EA	\$114,215.83000	\$114,215.83	08/24/2017
						<b>Schedule Total</b>	\$114,215.83
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 22</b>	\$114,215.83
23- 1	MapAnything - Gold, Part No: 204-MAPA - 08/31/2017 - 08/30/2018	920/05	100.0000	EA	\$401.25000	\$40,125.00	08/24/2017
						<b>Schedule Total</b>	\$40,125.00
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 23</b>	\$40,125.00

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
24- 1	MapAnything for Force.com Sites (1,000 Transactions/month for Authenticated Users), Part No: 204-MAPAS - 08/31/2017 - 08/30/2018	920/05	4.0000	EA	\$1,058.85000	\$4,235.40	08/24/2017
						<b>Schedule Total</b>	\$4,235.40
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 24</b>	\$4,235.40
25- 1	MapAnything for Force.com Sites (1,000 Transactions/month for Non-Authenticated Users), Part No: 204-MAPAS - 08/31/2017 - 08/30/2018	920/05	4.0000	EA	\$1,058.85000	\$4,235.40	08/24/2017
						<b>Schedule Total</b>	\$4,235.40
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000004973			
						<b>Item Total for Line # 25</b>	\$4,235.40
26- 1	Service Cloud Lightning CRM - Unlimited Edition - 08/31/2018 - 08/30/2019	920/05	224.0000	EA	\$2,632.04000	\$589,576.96	08/30/2018
						<b>Schedule Total</b>	\$589,576.96
<u>Contract ID:</u> 0000002945				<u>ReqID:</u> 0000006550			
						<b>Item Total for Line # 26</b>	\$589,576.96

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
27- 1	Unlimited Edition Government Cloud 10% Net - 08/31/2018 - 08/30/2019	920/05	1.0000	YR	\$53,221.80000	\$53,221.80	08/30/2018
						Schedule Total	\$53,221.80
				Contract ID:	0000002945		
				ReqID:	0000006550		
						Item Total for Line # 27	\$53,221.80
28- 1	Customer Community Plus (5,000 Logins/month) - 08/31/2018 - 08/30/2019	920/05	3.0000	EA	\$78,842.02000	\$236,526.06	08/30/2018
						Schedule Total	\$236,526.06
				Contract ID:	0000002945		
				ReqID:	0000006550		
						Item Total for Line # 28	\$236,526.06
29- 1	Conga Composer for Salesforce 08/31/2018 - 08/30/2019	920/05	37.0000	EA	\$691.20000	\$25,574.40	08/30/2018
						Schedule Total	\$25,574.40
				Contract ID:	0000002945		
				ReqID:	0000006550		
						Item Total for Line # 29	\$25,574.40

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
30- 1	Service Events for Conta Conductor/Conga Workflow - 08/31/2018 - 08/30/2019	920/05	99996.0000	UNT	\$0.32000	\$31,998.72	08/30/2018
						Schedule Total	\$31,998.72
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 30	\$31,998.72
31- 1	Sertifi - 08/31/2018 - 08/30/2019	920/05	191.0000	EA	\$117.00000	\$22,347.00	08/30/2018
						Schedule Total	\$22,347.00
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 31	\$22,347.00
32- 1	ClickTools: Team5 Edition - 08/31/2018 - 08/30/2019	920/05	5.0000	EA	\$3,454.10000	\$17,270.50	08/30/2018
						Schedule Total	\$17,270.50
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 32	\$17,270.50

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
33- 1	FOIAXpress SaaS - 08/31/2018 - 08/30/2019	920/05	1.0000	YR	\$120,465.44000	\$120,465.44	08/30/2018
						Schedule Total	\$120,465.44
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 33	\$120,465.44
34- 1	MapAnything - Gold - 08/31/2018 - 08/30/2019	920/05	60.0000	EA	\$521.62000	\$31,297.20	08/30/2018
						Schedule Total	\$31,297.20
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 34	\$31,297.20
35- 1	MapAnything for Force. com Sites (1,000 Transactions/mon for Authenticated Users) - 08/31/2018 - 08/30/2019	920/05	4.0000	EA	\$1,058.85000	\$4,235.40	08/30/2018
						Schedule Total	\$4,235.40
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 35	\$4,235.40

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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
36- 1	Premium Support - 08/31/2018 - 08/30/2019	920/05	1.0000	YR	\$4,210.53000	\$4,210.53	08/30/2018
						Schedule Total	\$4,210.53
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 36	\$4,210.53
37- 1	MapAnything for Force. com Sites (1,000 Transactions/mon for Non- Authenticated Users) - 08/31/2018 - 08/30/2019	920/05	4.0000	EA	\$1,058.85000	\$4,235.40	08/30/2018
						Schedule Total	\$4,235.40
Contract ID: 0000002945				ReqID: 0000006550			
						Item Total for Line # 37	\$4,235.40

**Total PO Amount** \$2,865,264.82

All Shipments, Shipping papers, invoices and correspondence must be identified with our Purchase Order Number. Over shipments will not be accepted unless authorized by Purchaser prior to Shipment.

Texas Department of Motor Vehicles Standard Terms and Conditions can be found at: <http://www.txdmv.gov/contractors-vendors>

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**08/20/2018**