



Texas Department of Motor Vehicles
Business Unit # 60800
Purchase Order # 0000002601
Purchase Order Change Notice (# 5)

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Payment Terms: NET30 **Freight Terms:** FOB Destination **Ship Via:** NA **PCC:** K **Date:** 05/19/16 **PO Method:** DG **Dispatch:** Dispatch Via Print **Rev Dt:** 04/01/20

PLEASE NOTE: ADDITIONAL TERMS AND CONDITIONS MAY BE LISTED AT THE END OF THE PURCHASE ORDER.

Vendor: KORN FERRY HAY GROUP INC
NW5854
PO BOX 1450
Minneapolis MN 55485-5854
United States

Ship To: 1P12 - Finance Admin Services
4000 Jackson Avenue
Austin TX 78731
United States

Vendor ID: 1410858903 8

Purchaser: Andrew Ortegon
Phone: (512) 465-4177
Fax: 512/465-5641

Bill To: 4000 Jackson Avenue
Austin TX 78731
United States

Bill To Fax:

Email: Andrew.Ortegon@txdmv.gov

Bill To Email: DMV_FIN-INVOICES@TxDMV.gov

PO Information:

"DIRECT PUBLICATION" Not available from any other source.

Award per IFB and IFB Response from Korn Ferry.

Period of use would be from June 1, 2016 until May 31, 2017 with four (4) options for renewal in increments of one (1) year each with the same terms conditions. At each renewal option both parties may negotiate agree on a price reduction or escalation. All quantities are estimates only and TxDMV reserves the right to increase and/or decrease the quantities to meet the agencies need.

Recurring renewal cost is \$10,500.00

TxDMV Contact is: Jeannie Weaver at 512-465-4057 or Jeannie.Weaver@TxDMV.gov

Payment:

Payment will be made in accordance with the Texas Prompt Payment Act, TGC, Subtitle F, Chapter 2251. Vendor shall submit one copy of a correct itemized invoice showing the purchase order number, payee ID., remit to address, and phone number on invoice. Vendors may submit an electronic invoice. All electronic invoices shall be sent to DMV_FIN-INVOICES@txdmv.gov (note: There is an underscore "_" between DMV and FIN). All invoices received at the email address will be filed for future reference and you will receive a receipt confirmation email. To avoid the confusion of duplicate invoices, please do not send other copies of this invoice via regular mail, fax or other means. On emails for electronic invoices, include the company name (as it appears on the invoice) and the purchase order number in the subject line to assist in identifying and processing your invoices in a timely manner. TxDMV will not incur any penalty for late payment if payment is made in 30 days or less from receipt of goods or services and a correct invoice, which-ever is later.

Note: warrants will not be issued to a vendor without a current Texas Identification Number.

Change orders will be allowed only if unforeseen conditions arise such as, but not limited to, increasing or decreasing quantities or if the department needs dictate changes. All changes shall be in the scope of original work. No verbal change orders shall be permitted. All change orders must be in writing with a Purchase Order Change Notice (POCN) issued by TxDMV Purchasing Section.

Korn Ferry Contracts:

Kye Samuelson
Associate Client Partner
Korn Ferry
33 South Sixth Street Suite 4900
Minneapolis, MN 55402
d. 612-337-8282

Authorized Signature

Carol D. [Signature] CTPM, CTCM

04/01/2020



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c. 651-336-1830
kye.samuelson@kornferry.com

Levi Jenkins
Licensing Coordinator
Korn Ferry
33 South Sixth Street, Suite 4900
Minneapolis, MN55402, USA
+1 612.337.3677
Levi.Jenkins@KornFerry.com

POCN# 1 POCN# 2 PAR 3-17-2017
Renewal of publication license for the period of May 20, 2017 through May 19, 2018 (this is the corrected term)
1st of 4 renewal options.

POCN# 3 PAR 4-10-2018
Renewal of publication license for the period of May 20, 2018 through May 19, 2019.
2nd of 4 renewal options.
Also changed an incorrect Class-Item.

POCN # 4
Ron Hunter
5-21-2019
Change buyer from Paula Ramsey to Ron Hunter, confirmed effective dates from Levi Jenkins, Licensing Coordinator at Korn Ferry on 5-21-2019.
Effective Dates: May 20, 2019 through May 19, 2020.
Exercising Third (3rd) of a Fourth (4th) year renewal option.

POCN # 5
Andrew Ortegon
04/01/2020
Change buyer from Ron Hunter to Andrew Ortegon, added req 8962 for the fourth and final renewal option with effective dates from Levi Jenkins, Licensing Coordinator at Korn Ferry on 5-21-2019.
Effective Dates: May 20, 2020 through May 19, 2021.
Exercising the Fourth (4th) year renewal option of a Four year option.
PO 2601 - Korn Ferry Hay Group license renewal

There is a required annual renewal fee of \$10,500.00. The time frame, and or period of services is from June 1, 2019- May 31, 2021.

Line-Sch:	Line Description:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
1-1	Master License Agreement for the use and reproduction of copyrighted material. Period of service is for one year, from June 1, 2016 through May 31, 2017.	715/35	1.0000	MD	\$35,000.00000	\$35,000.00	06/01/2016

Schedule Total

Contract ID:
0000002601

ReqID:
0000002720

Purchase of the intellectual property license for the Korn Ferry Competency model. We need the license in order to publish the materials online in CAPPs and for other training uses.

Item Total for Line # 1

Authorized Signature

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Line-Sch:	Line Description:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
2-1	Korn Ferry Master License Renewal. Period of service is for one year May 20, 2017 through May 19, 2018 (Corrected). 1st of 4 renewal options.	715/45	1.0000	YR	\$10,500.00000	\$10,500.00	06/01/2017
						Schedule Total	\$10,500.00
Contract ID: 0000002601				ReqID: 0000004367			
						Item Total for Line # 2	\$10,500.00
Line-Sch:	Line Description:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
3-1	Korn Ferry Master License Renewal. Period of service is for one year May 20, 2018 through May 19, 2019 2nd of 4 renewal options.	920/45	1.0000	YR	\$10,500.00000	\$10,500.00	05/31/2018
						Schedule Total	\$10,500.00
Contract ID: 0000002601				ReqID: 0000005947			
						Item Total for Line # 3	\$10,500.00
Line-Sch:	Line Description:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
4-1	Korn Ferry Master License- Renewal for the Texas Department of Motor Vehicles. KFLA Competency License and KF IA Interview Guide License. Effective Dates: May 20, 2019 to May 19, 2020.	920/45	1.0000	YR	\$10,500.00000	\$10,500.00	05/31/2019
						Schedule Total	\$10,500.00
Contract ID: 0000002601				ReqID: 0000007498			
						Item Total for Line # 4	\$10,500.00

Authorized Signature

Carol D. [Signature], CTPM, CTCM

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Line-Sch:	Line Description:	Class/Item:	Quantity:	UOM:	Unit Price:	Extended Amt:	Due Date:
5-1	Korn Ferry Master License-Renewal for the Texas Department of Motor Vehicles. KFLA Competency License and KF IA Interview Guide License. Effective Dates: May 20, 2020 to May 19, 2021.	920/45	1.0000	EA	\$10,500.00000	\$10,500.00	04/09/2020
						Schedule Total	\$10,500.00
<u>Contract ID:</u> 0000002601				<u>ReqID:</u> 0000008962			
						Item Total for Line # 5	\$10,500.00

Total PO Amount \$77,000.00

All Shipments, Shipping papers, invoices and correspondence must be identified with our Purchase Order Number. Over shipments will not be accepted unless authorized by Purchaser prior to Shipment.

Texas Department of Motor Vehicles Standard Terms and Conditions can be found at: <http://www.txdmv.gov/contractors-vendors>

Authorized Signature

Carol D. [Signature], CTPM, CTCM

04/01/2020