



Texas Department of Motor Vehicles
Business Unit # 60800
Purchase Order # 0000007157

Payment Terms: **NET30** Freight Terms: **FOB Destination** Ship Via: **VNDR** PCC: **I** Date: **08/06/19** PO Method: **CP** Dispatch: **Dispatch Via Print** Rev Dt:

PLEASE NOTE: ADDITIONAL TERMS AND CONDITIONS MAY BE LISTED AT THE END OF THE PURCHASE ORDER.

Vendor: SHI GOVERNMENT SOLUTIONS INC
 1301 S MO PAC EXPY
 STE 375
 AUSTIN TX 787466916
 United States

Ship To: 1P00 - TxDMV Warehouse
 4000 Jackson Avenue
 Austin TX 78731
 United States

Vendor ID: 1223695478 5

Bill To: 4000 Jackson Avenue
 Austin TX 78731
 United States

Purchaser: Ron Dale Hunter
Phone: 512/465-5808
Fax: 512/465-5641
Email: Ron.Hunter@TxDMV.gov

Fax:
Email: DMV_FIN-INVOICES@TxDMV.gov

PO Information:

Quantity(ies):
 Quantities are estimated: TxDMV does not guarantee to purchase any minimum or maximum quantity. TxDMV reserves the right to increase or decrease the quantity(ies) of the purchase order at the same original terms and conditions. The vendor will be notified in writing by purchase order change notice of any requirements for any increased or decreased quantity(ies).

Change Orders:
 Change orders will be allowed only if unforeseen conditions arise such as, but not limited to, increasing or decreasing quantities or if the department needs dictate changes. All changes shall be in the scope of original work. No verbal change orders shall be permitted. All change orders must be in writing with a Purchase Order Change Notice (POCN) issued by TxDMV Purchasing Section.

Payment:
 Payment will be made in accordance with the Texas Prompt Payment Act, TGC, Subtitle F, Chapter 2251. Vendor shall submit one copy of a correct itemized invoice showing the purchase order number, payee ID., remit to address, and phone number on invoice. Vendors may submit an electronic invoice. All electronic invoices shall be sent to DMV_FIN-INVOICES@txdmv.gov (note: There is an underscore "_" between DMV and FIN). All invoices received at the email address will be filed for future reference and you will receive a receipt confirmation email. To avoid the confusion of duplicate invoices, please do not send other copies of this invoice via regular mail, fax or other means. On emails for electronic invoices, include the company name (as it appears on the invoice) and the purchase order number in the subject line to assist in identifying and processing your invoices in a timely manner. TxDMV will not incur any penalty for late payment if payment is made in 30 days or less from receipt of goods or services and a correct invoice, whichever is later.

Note: Warrants will not be issued to a vendor without a current Texas Identification Number.

"This procurement is governed by the terms and conditions in Department of Information Resources (DIR) Contract Number DIR-TSO-3984".

Reference SHI Quote Number: 16793661, provided by Rich Lettiere, SHI Government Solutions Inside Account Manager on 07/30/2019.

Texas Department of Motor Vehicles (TxDMV) Contact:
 Virginia Pickering
 IT Services Division
 (512) 465-4031
 Virginia.Pickering@txdmv.gov

SHI Government Solutions Account Representative Contact:
 Rich Lettiere
 SHI Government Solutions
 Inside Account Manager
 Richard_Lettiere@shi.com

Authorized Signature

08/06/2019



Texas Department of Motor Vehicles
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Toll Free: 1-800-870-6079
Office: 1-800-870-6079 ext. 6526675
Fax: 512-732-0232

Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
1- 1	Skybox 7000 Skybox Security, Inc. - Part#: SBV-HW-7000 Contract Name: Software Contract #: DIR-TSO-3984	204/64	1.0000	EA	\$14,250.00000	\$14,250.00	08/16/2019
						Schedule Total	\$14,250.00
						ReqID:	0000007899
						Item Total for Line # 1	\$14,250.00
2- 1	Skybox Enterprise Server Software License Skybox Security, Inc. - Part#: SBV-ES	208/11	1.0000	UNT	\$6,400.00000	\$6,400.00	08/16/2019
						Schedule Total	\$6,400.00
						ReqID:	0000007899
						Item Total for Line # 2	\$6,400.00
3- 1	Firewall Assurance 10 firewall pack Skybox Security, Inc. - Part#: FA-10	208/11	1.0000	UNT	\$7,680.00000	\$7,680.00	08/16/2019
						Schedule Total	\$7,680.00
						ReqID:	0000007899
						Item Total for Line # 3	\$7,680.00

Authorized Signature

08/06/2019



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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
4- 1	Network Assurance 100 n-node pack Skybox Security, Inc. - Part#: NA-100	208/11	6.0000	UNT	\$13,440.00000	\$80,640.00	08/16/2019
						Schedule Total	\$80,640.00
						ReqID:	0000007899
						Item Total for Line # 4	\$80,640.00
5- 1	Standard Technical Support Skybox Security, Inc. - Part#: TS-S. Term: 12 months service based on executed date of service.	920/45	1.0000	UNT	\$23,680.00000	\$23,680.00	08/16/2019
						Schedule Total	\$23,680.00
						ReqID:	0000007899
						Item Total for Line # 5	\$23,680.00
6- 1	Standard Technical Support - Perpetual License Package Skybox Security, Inc. - Part#: TS-APP-S. Term: 12 months service based on executed date of service.	208/11	1.0000	UNT	\$2,850.00000	\$2,850.00	08/16/2019
						Schedule Total	\$2,850.00
						ReqID:	0000007899
						Item Total for Line # 6	\$2,850.00

Authorized Signature

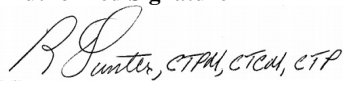
08/06/2019



Texas Department of Motor Vehicles
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Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
7- 1	Vulnerability Content Updates Skybox Security, Inc. - Part#: CON-VD. Term: 12 months service based on executed date of service.	920/45	1.0000	UNT	\$11,040.00000	\$11,040.00	08/16/2019
						Schedule Total	\$11,040.00
						ReqID:	0000007899
						Item Total for Line # 7	\$11,040.00
8- 1	2-Day Training - FA + NA (Prepaid) Skybox Security, Inc. - Part#: PS-T-FN-2-PRE	920/91	1.0000	UNT	\$8,000.00000	\$8,000.00	08/16/2019
						Schedule Total	\$8,000.00
						ReqID:	0000007899
						Item Total for Line # 8	\$8,000.00
9- 1	Professional Services Day - Prepaid Skybox Security, Inc. - Part#: PS-D-PRE	920/31	12.0000	UNT	\$2,351.25000	\$28,215.00	08/16/2019
						Schedule Total	\$28,215.00
						ReqID:	0000007899
						Item Total for Line # 9	\$28,215.00
						Total PO Amount	\$182,755.00

All Shipments, Shipping papers, invoices and correspondence must be identified with our Purchase Order Number. Over shipments will not be accepted unless authorized by Purchaser prior to Shipment.

Authorized Signature

R. J. Jumper, CTAM, CTEM, CTP
08/06/2019



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Texas Department of Motor Vehicles Standard Terms and Conditions can be found at: <http://www.txdmv.gov/contractors-vendors>

Authorized Signature

R Junter, CTAM, CTEM, CTP

08/06/2019



Pricing Proposal
 Quotation #: 16793661
 Created On: Mar-08-2019
 Valid Until: Aug-30-2019

Texas Department of Motor Vehicle

Inside Account Manager

David Pustka

Phone: 512-465-5605
 Fax:
 Email: david.pustka@txdmv.gov

Rich Lettiere

1301 S. Mo-Pac Expressway Suite 375
 Austin TX, 78746
Send PO's to Texas@SHI.com
 Phone: 800-870-6079
 Fax: 512-732-0232
 Email: Richard_Lettiere@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Retail	Your Price	Total
1 Skybox 7000 Skybox Security, Inc. - Part#: SBV-HW-7000 Contract Name: Software Contract #: DIR-TSO-3984	1	\$15,000.00	\$14,250.00	\$14,250.00
2 Skybox Enterprise Server Software License Skybox Security, Inc. - Part#: SBV-ES Contract Name: Software Contract #: DIR-TSO-3984	1	\$10,000.00	\$6,400.00	\$6,400.00
3 Firewall Assurance 10 firewall pack Skybox Security, Inc. - Part#: FA-10 Contract Name: Software Contract #: DIR-TSO-3984	1	\$12,000.00	\$7,680.00	\$7,680.00
4 Network Assurance 100 n-node pack Skybox Security, Inc. - Part#: NA-100 Contract Name: Software Contract #: DIR-TSO-3984	6	\$21,000.00	\$13,440.00	\$80,640.00
5 Standard Technical Support Skybox Security, Inc. - Part#: TS-S Contract Name: Software Contract #: DIR-TSO-3984 Note: 12 Months	1	\$29,600.00	\$23,680.00	\$23,680.00
6 Standard Technical Support - Perpetual License Package Skybox Security, Inc. - Part#: TS-APP-S Contract Name: Software Contract #: DIR-TSO-3984 Note: 12 Months	1	\$3,000.00	\$2,850.00	\$2,850.00
7 Vulnerability Content Updates Skybox Security, Inc. - Part#: CON-VD Contract Name: Software Contract #: DIR-TSO-3984 Note: 12 Months	1	\$13,800.00	\$11,040.00	\$11,040.00

8	2-Day Training - FA + NA (Prepaid) Skybox Security, Inc. - Part#: PS-T-FN-2-PRE Contract Name: Software Contract #: DIR-TSO-3984	1	\$8,000.00	\$8,000.00	\$8,000.00
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9	Professional Services Day - Prepaid Skybox Security, Inc. - Part#: PS-D-PRE Contract Name: Software Contract #: DIR-TSO-3984	12	\$2,475.00	\$2,351.25	\$28,215.00
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	Subtotal	\$182,755.00
	Shipping	\$0.00
	Total	\$182,755.00

Additional Comments

Skybox Notes

1. Skybox reserves the right to change its pricing and policies at any time.
2. This quote does not include taxes (any tax withheld is the buyer's responsibility).
3. This quote is subject to all terms and conditions of the Skybox Security Software License Agreement.
4. All products, support and content are non-refundable, including multi-year agreements.
5. Unless otherwise agreed, Travel and Expenses are extra for any onsite delivery of Professional Services or Training.
6. Appliances are eligible for support contracts for up to three years from the original appliance purchase date, and are ineligible for support after their third year in service.

Thank you for choosing SHI-GS! To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional Information including Hardware, Software and Services Contracts, please contact an SHI-GS Inside Sales Representative at (800) 870-6079.

SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3695478; DUNS# 14-724-3096

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.