



Texas Department of Motor Vehicles
Business Unit # 60800
Purchase Order # 0000004350
Purchase Order Change Notice (# 1)

Payment Terms: **NET30** Freight Terms: **FOB Destination** Ship Via: **US Mail** PCC: **I** Date: **09/08/17** PO Method: **DG** Dispatch: **Dispatch Via Print** Rev Dt: **09/08/17**

PLEASE NOTE: ADDITIONAL TERMS AND CONDITIONS MAY BE LISTED AT THE END OF THE PURCHASE ORDER.

Vendor: AT&T
 PO BOX 6463
 CAROL STREAM IL 60197-6463
 United States

Ship To: IP00 - TxDMV Warehouse
 4000 Jackson Avenue
 Austin TX 78731
 United States

Vendor ID: 1134924710 3

Bill To: 4000 Jackson Avenue
 Austin TX 78731
 United States

Purchaser: Ron Dale Hunter
Phone: 512/465-5808
Fax: 512/465-5641
Email: Ron.Hunter@TxDMV.gov

Fax:
Email: DMV_FIN-INVOICES@TxDMV.gov

PO Information:

Pursuant to ATT proposal for the Texas Department of Motor Vehicles (TxDMV) Wireless Solutions, dated July 25, 2017 from Marcus Montemayor, ATT Strategic Account Lead and Department of Information Resources (DIR) Telecom Exemption valid through 8/31/17 for the procurement of Telecom Services that are not part of TEX-AN or Capitol Complex Telephone Systems (CCTS); to include cellular devices and services.

TxDmv shall process payment for required new wireless devices, in accordance with ATT Wireless Solutions proposal. TxDMV shall assemble all current, stored and/or inventoried wireless devices and ship back to ATT for a fair market value. ATT shall provide TxDMV with a buyback dollar value for all wireless devices. Once an agreement to the value has been discussed and established, ATT will process a hard copy check to TxDMV for all recycled wireless device equipment, referencing this hardware Purchase Order.

Reference: TxDMV ATT Wireless Services FY 2018 Purchase Order Number: 60800 0000004308

Quantity(ies):

Quantities are estimated: TxDMV does not guarantee to purchase any minimum or maximum quantity. TxDMV reserves the right to increase or decrease the quantity(ies) of the purchase order at the same original terms and conditions. The vendor will be notified in writing by purchase order change notice of any requirements for any increased or decreased quantity(ies).

Change Orders:

Change orders will be allowed only if unforeseen conditions arise such as, but not limited to, increasing or decreasing quantities or if the department needs dictate changes. All changes shall be in the scope of original work. No verbal change orders shall be permitted. All change orders must be in writing with a Purchase Order Change Notice (POCN) issued by TxDMV Purchasing Section.

Payment:

Payment will be made in accordance with the Texas Prompt Payment Act, TGC, Subtitle F, Chapter 2251. Vendor shall submit one copy of a correct itemized invoice showing the purchase order number, payee ID., remit to address, and phone number on invoice. Vendors may submit an electronic invoice. All electronic invoices shall be sent to DMV_FIN-INVOICES@txdmv.gov (note: There is an underscore "_" between DMV and FIN). All invoices received at the email address will be filed for future reference and you will receive a receipt confirmation email. To avoid the confusion of duplicate invoices, please do not send other copies of this invoice via regular mail, fax or other means. On emails for electronic invoices, include the company name (as it appears on the invoice) and the purchase order number in the subject line to assist in identifying and processing your invoices in a timely manner. TxDMV will not incur any penalty for late payment if payment is made in 30 days or less from receipt of goods or services and a correct invoice, whichever is later.

Note: Warrants will not be issued to a vendor without a current Texas Identification Number.

"This procurement is governed by the terms and conditions in Department of Information Resources (DIR) Contract Number DIR-TSO-3420".

<http://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-TSO-3420keyword=DIR-TSO-3420>

Authorized Signature

R. Hunter, CTAM, CTCM, CTP

09/08/2017



Texas Department of Motor Vehicles
Business Unit # 60800
Purchase Order # 0000004350
Purchase Order Change Notice (# 1)

Texas Department of Motor Vehicles (TxDMV) Contact:

Virginia Pickering
 (512) 465-4031
 Virginia.Pickering@txdmv.gov

ATT Corp. Contacts:

Marcus Montemayor
 (512) 439-9533
 marcus.montemayor@att.com

Sonia Cardenas
 (512) 421-8719
 Sc5467@att.com

Lynsy Inman
 (512) 914-0471
 Lynsy.inman@att.com

POCN # 1, 9/8/17
 Updated line item verbiage, no other changes.
 Ron Hunter

Line-Sch	Line Description	Class/Item	Quantity	UOM	Unit Price	Extended Amt	Due Date
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1- 1	AT&T Apple iPhone 7, 32 GB Wireless Devices, which may include other iPhone devices, as new equipment is introduced to the market by AT&T.	839/35	140.0000	EA	\$99.99000	\$13,998.60	09/08/2017
						Schedule Total	\$13,998.60
						ReqlD: 0000005161	
						Item Total for Line # 1	\$13,998.60

Total PO Amount

All Shipments, Shipping papers, invoices and correspondence must be identified with our Purchase Order Number. Over shipments will not be accepted unless authorized by Purchaser prior to Shipment.

Texas Department of Motor Vehicles Standard Terms and Conditions can be found at: <http://www.txdmv.gov/contractors-vendors>

Authorized Signature

R. J. Hunter, CTPA, CFCM, CFP

09/08/2017



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Texas Department of Motor Vehicles (TxDMV) Contact:

Authorized Signature

R. Hunter, CTPM, CFCM, CFP

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						Schedule Total	<input type="text" value="\$13,998.60"/>
						ReqID: 0000005161	
						Item Total for Line # 1	<input type="text" value="\$13,998.60"/>

Total PO Amount

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Authorized Signature

R. J. [Signature], CTPA, CTCM, CTP

09/08/2017

Texas Dept of Motor Vehicles



AT&T proposal for Texas Department of Motor Vehicles Wireless Solutions

July 25, 2017



Presented to Texas Department of Motor Vehicles



Client

Ron Hunter, Purchaser
Finance & Administrative Services Division
4000 Jackson Ave
Austin, TX 78731
Office: 512-465-5808
Ron.Hunter@TxDMV.gov

By

Marcus Montemayor, AT&T Strategic Account Lead
712 E Huntland Dr, Rm 313
Austin, TX 78752
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marcus.montemayor@att.com

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July 25, 2017

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AT&T Solution

The AT&T Mobility proposal provides numerous advantages to TxDMV, including:

- Simultaneous voice and data so that you can talk, email, and surf the Web at the same time.
- The best coverage of any wireless carrier worldwide. AT&T delivers the widest international voice coverage of any wireless carrier in the world. With AT&T Mobility, wireless users have the freedom to make wireless calls using an internationally enabled phone on all seven continents and in more than 220 countries.
- Wireless data coverage in more countries than any U.S. carrier — with wireless data roaming in more than 200 countries for laptops, hand-held devices and other data services, and third-generation (3G) services in more than 170 countries. In addition, AT&T offers wireless service on 130 cruise ships worldwide.
- Extensive wireless network built on the 3rd Generation Partnership Project (3GPP) family of technologies, which includes GSM (Global Systems for Mobility), UMTS (Universal Mobile Telecommunications System), HSPA (High Speed Packet Access), and LTE (Long Term Evolution).
- Access to the latest in equipment devices and accessories to support both voice and broadband services.
- Corporate Strength—AT&T is a Fortune Global 40 company and has the financial resources to be a long-term player. Our brand is respected in the communication industry because we offer financial health, scale and scope, experience, and expertise.
- Data Network Strength—AT&T understands data transport—we own and operate wireline, wireless, and IP data networks, including one of the world's most advanced and powerful IP backbones. Our networks offer local, national, and global coverage.

AT&T Competitive Bundle Plans: Voice, Data, Text and more . .

The AT&T bundle plans we have proposed include a basic mobile device management license for each subscriber. We believe it is critical to deliver a bundled solution to our customers that enable an agency to protect sensitive content and applications, while allowing end-users to be more productive. TxDMV may select AirWatch or MobileIron as the preferred basic MDM license. TxDMV may elect a more robust mobile device management solution as needed for an additional cost.



AT&T offers a full service sustainability solution

AT&T partners with e-Cycle to get the most value from a wireless recycling program. Once TxDMV has completed an equipment refresh, e-Cycle will provide a buyback quote for the previously used wireless devices. TxDMV may apply this credit in several ways; it may be utilized for additional wireless equipment purchases; accessory purchases and credit towards the AT&T wireless service billing account. Texas Department of Motor Vehicles receives much more than the buyback value for used wireless devices. In addition to providing buyback credit, e-Cycle delivers a full-service recycling program that includes logistical support, rigorous data deletion, certified environmental protection and comprehensive reporting for all mobile assets, all at no cost to TxDMV. e-Cycle adheres to the industry’s highest global environmental and data protection requirements and regulations, including e-Stewards and R2 Certifications and the WEEE Directive in the EU.

In a preliminary estimate, AT&T has determined that TxDMV’s buyback credit for existing wireless devices could potentially be **\$14,465**. This estimate is based on active AT&T iPhones and iPads. Additional buyback credit can be negotiated based on equipment no longer needed and/or non-AT&T devices.

Equipment Pricing

Apple iPhone 7, 32GB (available in black, silver, gold or rose gold)

MSRP 649.99

2yr Contract Price \$199.99

Proposed Price \$99.99*

Additional models available - Pricing may vary

e-Cycle buyback credit may be used towards the equipment cost

AT&T Cingular Flip 2 (flip phone)

MSRP \$59.99

2yr Contract Price \$0.99

Proposed Price \$0.00

Kyocera DuraXE (flip phone)

MSRP \$269.99

2yr Contract Price \$99.99

Proposed Price \$0.00



LG B470 (flip phone)

MSRP \$49.99

2yr Contract Price \$0.99

Proposed Price \$0.00

AT&T Unite Explore (mobile hotspot)

MSRP \$199.99

2yr Contract Price \$49.99

Proposed Price \$0.00

Velocity (mobile hotspot)

MSRP \$119.99

2yr Contract Price \$0.99

Proposed Price \$0.00

AT&T Velocity USB Stick (USB Aircard)

MSRP \$119.99

2yr Contract Price \$0.99

Proposed Price \$0.00



Monthly Pricing

Bundle Plans

Pooled Government Nation 500 Bundle	\$47.99
Pooled Government Nation 700 Bundle	\$59.99
Pooled Government Nation 1000 Bundle	\$69.99
Add-A-Line to a Bundle	\$34.99

Each subscriber on a bundle plan is eligible for one Add-A-Line; the additional (Add-A-Line) will share the voice, data and messaging bundle.

Optional add-on: Enhanced Push to Talk - \$2.00 per (not shared with add-a-line)

Bundled Voice, Data, and Messaging Plans:

All bundled voice, data and messaging plans include unlimited data with hotspot/tethering, unlimited messaging, basic MDM license, unlimited nights and weekends, unlimited mobile to mobile, free nationwide long distance, call waiting, call forwarding, three-way calling, caller ID and voicemail.

Voice Overage \$0.25 per minute

Standard Nights and Weekend calling times are based on local market times (LMT)

Nights: 9:00 pm - 5:59 am, Monday through Thursday

Weekends: 9:00 pm Friday through 5:59 am Monday

Data Only Plan

Government Unlimited Data Plan for mobile hotspots, iPads, USB cards and laptops	\$37.99
--	---------



Activation Fee \$45	Waived
Upgrade Fee \$45	Waived
Cancellation Fee \$325	Waived
Standard 2-day Shipping Charge \$9.95	Waived
Each subscriber is Upgrade Eligible every 11 months from last upgrade	

For more information about additional solution components and features, visit the AT&T Wireless Contract DIR-TSO-3420:

<http://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-TSO-3420&keyword=3420>

AT&T Emerging Technologies

Enterprise Mobility Management

Enterprise Mobility Management (EMM) from AT&T takes the complexity out of mobility with a suite of mobile device, application, and content management services that are packaged to meet your agencies specific needs.

EMM can help you:

- Increase productivity and efficiency
- Reduce mobile inventory costs
- Support emerging devices and keep up with technology trends
- Improve your agencies image and employee morale
- Safeguard existing device data

AT&T uses professional and managed services to design, develop, deploy, host, and manage mobility solutions that incorporate hardware, software, and services needed to help you on your way to success. We continually validate the latest technologies to offer you optimal solutions and adapt to the changing needs of your business. As a market leader in mobility, we offer one contract and one bill, combining multiple components into an enterprise-grade solution.

AT&T offers a host of EMM options to meet your agencies specifications



Mobile Application Development

Transform your business processes and customer communications with dynamic, integrated mobile applications tailored to your enterprise's structure and needs. Turn to Mobile Application Development from AT&T for a comprehensive solution suite to build, deploy and manage mobile applications that empower your employees and engage your customers.

Integrate and mobilize your enterprise data assets

Mobile productivity applications tailored to your business give you the power to enhance your business-to-business (B2B), business-to-consumer (B2C), and business-to-enterprise (B2E) processes. With custom developed mobile apps, you may:

- Combine data from multiple data sources and different parts of your company, such as inventory, marketing and customer history, into a single interface
- Provide a seamless customer experience with user-friendly customer-facing applications that run on virtually any device and platform
- Streamline inter-agency work flow processes and communications such as approvals and checkpoints
- Boost employee agility, efficiency and flexibility in performing business tasks, collaborating and communicating with customers

Benefit from knowledgeable consultants and mobile app platforms

When you chose Mobile Application Development from AT&T, you have access to:

- Expert consultants who understand the technology and help you achieve a broad, holistic understanding of your unique enterprise's current and future needs
- Methodology, platforms and tools to develop flexible mobile applications supporting virtually any platform, OS and device
- Extensive relationships with highly capable third party providers
- Post-development support such as hosting, management and ongoing international user support and maintenance
- Support BYOD safely in your enterprise



Competitive Advantages

- AT&T Government customers do not experience data throttling or reduction in data speeds
- Unlimited device hotspot capability combined with Unlimited Data
- Each subscriber is eligible for a new discounted device every 11 months
- Dedicated AT&T Mobility Operations email address to process and check status on orders
- Local sales team and resources are available for on-site meetings and regular stewardship meetings
- Award winning customer portal - Premier®

AT&T gives you the following advantages:

- Commitment—AT&T is committed to exploring every alternative to meet the unique communication requirements which TxDMV may require. Our team takes the time to learn about TxDMV and to become an extension of your staff.
- Control—AT&T gives you easy access to timely performance information and online tools which allow the administrator to be in control of the network.
- Performance—TxDMV can expect communication services that work, and we can deliver. We've made substantial investments each year to improve our technology infrastructure so that we can provide superior performance.
- Security—AT&T has one of the most comprehensive security portfolios in the industry. We build in robust security measures at every network layer to help reduce the risk of outages and intrusions.
- Support—Getting straight answers to questions is important. That's why AT&T gives TxDMV an experienced, professional account team that knows the agency and can recommend the best solutions.
- Service—AT&T offers TxDMV easy access to service and assistance, whether through online tools or a single phone number. As a result, agency personnel may spend less time on communication issues and have more time to focus on business.



Premier® Online Portal—AT&T Premier sites are developed for participating entities to manage their wireless network orders, reports, and billing. This comprehensive site allows these participating entities to view current products, service and usage charges. Premier allows the account administrator(s) to purchase, activate, monitor, and manage the TxDMV wireless voice and data service via a web browser. AT&T Premier Enterprise Portal provides 24x7 access to the wireless account, so you can more productively and efficiently manage the TxDMV services.

Premier® Online Store

- The AT&T Premier Platform streamlines the purchasing and management activities of any organization’s wireless program with a customized Premier Online Store. It’s a great way to offer employee discounts and benefits on the latest rate plans and phones, as well as features such as international calling, messaging, data, and more.

Premier® Online Care

- Premier Online Care offers a robust suite of features and services designed to help Managers and authorized Users to manage their wireless accounts, run reports, and view and pay bills online. These reports can be continually customized and established to be delivered on a predetermined interval. This self-service tool helps reduce time spent managing wireless business, and allows more time to focus on other business needs.

Premier® eBill

- Premier eBill is an online support solution for managing AT&T wireless invoices conveniently and efficiently. A dynamic billing experience that allows customer to view, analyze, dispute, and pay bills days before a paper bill would normally arrive. You get visibility into the details of usage and costs across multiple systems, services, companies or countries.

AT&T Texas Wireless Network

AT&T’s network investments and upgrades have enabled AT&T Mobility to continue delivering the nation’s fastest mobile broadband network. Please note that:

- More than \$6.7 billion invested by AT&T in its best-in-class wired and wireless networks in Texas from 2013-2015.
- 4,081 upgrades made in 2013-2015 including new cell sites, addition of wireless and wired network capacity and new broadband network connections in Texas.



- 99.8 percent of population in Texas covered by the AT&T Mobile Broadband network as of 4/29/2016.
- 99.8 percent of population in Texas covered by the AT&T Wireless network as of 4/29/2016.
- 4,001 Wi-Fi hotspots in Texas as of 7/05/2016.
- AT&T to invest approximately US\$3 billion in Mexico to extend mobile Internet to 100 million consumers & businesses by year-end 2018

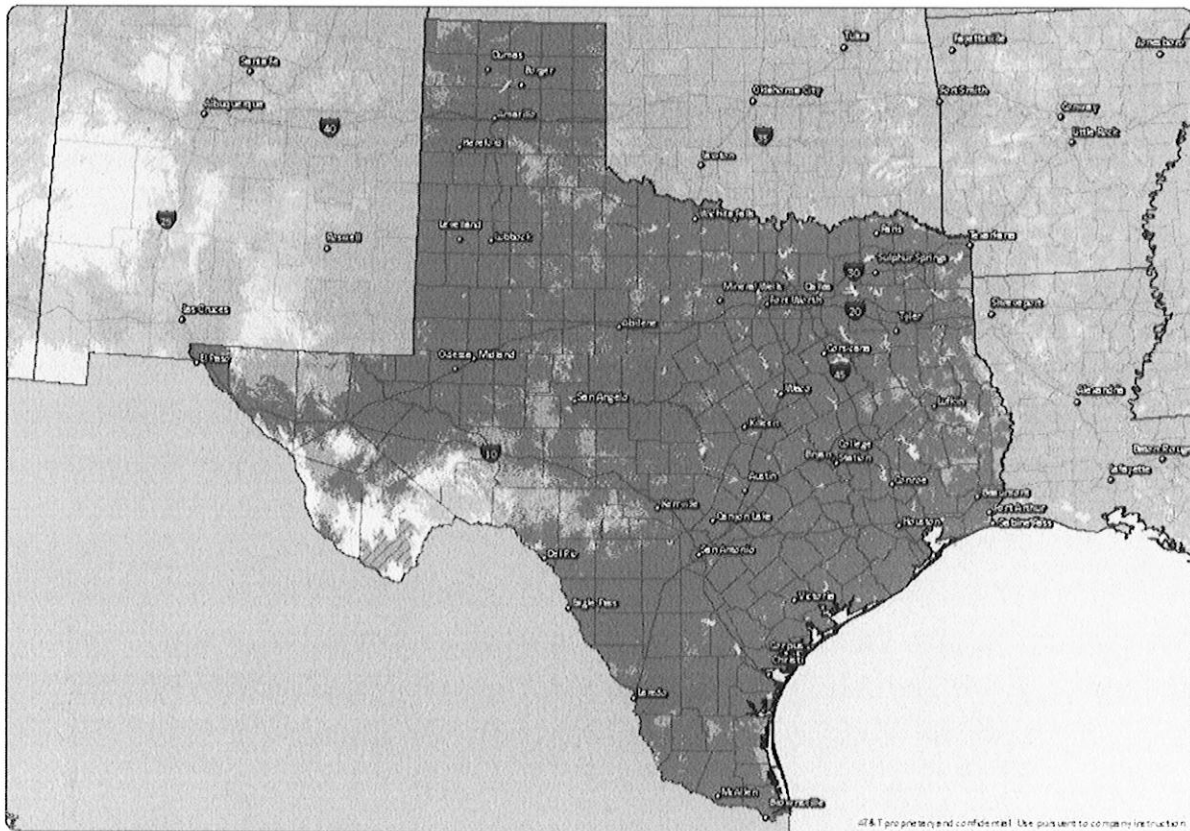
AT&T Wireless Network

In addition, you benefit from the ability to connect to our 4G LTE network, which covers nearly 365 million people in the U.S. and Mexico, and our overall voice and data network, which covers more than 99 percent of all Americans. This means our customers can stay connected from virtually anywhere—whether they're driving home from work, or driving across the country. AT&T continues to expand 4G LTE across its network footprint and is working with several global technology leaders and operators to align on future 5G technologies.

The following map depicts the AT&T wireless network coverage area. For coverage in your area, consult the interactive AT&T wireless network coverage map at <http://www.wireless.att.com/coverageviewer/>



AT&T Network Coverage of Texas
End of May 2017



Support

In addition, TxDMV has a team of experienced specialists to design, implement, and support your solution. Their experience and expertise has led to a track record of success with customers like Texas Department of Motor Vehicles.

Dedicated resources – this includes account managers and Universal Service Executives, are available Monday through Friday from 8:00am until 5:00pm. Additionally, the customer has access to customer care representatives from 8:00am until 8:00pm EST Monday through Friday, via a toll-free number and email.

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Texas Dept of Motor Vehicles. Our dedicated account team consists of an Account Manager, Universal Service Executive; Application & Solution Executive, and Sales Manager. This team has the ultimate responsibility for customer satisfaction.

For AT&T Wireless Services, we provide several dedicated support groups to help our customers troubleshoot issues. AT&T provides 24x7 access to technical support with additional support during regular working hours.

The Advanced Solutions Care Helpdesk (ASC-HD) – This helpdesk is designed to address and resolve issues on first contact into the group. In the event a network ticket is required, the helpdesk representative will act as the primary point of contact throughout the life cycle of the issue. The representative will provide proactive updates and escalations as needed until resolution.

The Advanced Solutions Care Helpdesk can be reached:

- **By Telephone**
 - 1.888.334.3787 plus TxDMV 5 digit Enterprise PIN
 - Staffed 24x7x365
- **On the Web**
 - www.att.com/mmc plus TxDMV 5 digit Enterprise PIN
 - Staffed 24x7x365
- **Supports AT&T Certified Products, Offers, Devices and Services**
 - Verify proper provision and configurations
 - Troubleshoot to isolate reported issue
 - Take corrective action to resolve reported issue
 - May require engagement of additional resources
 - The ASC-HD will provide a single point of contact throughout the life cycle of an issue
 - If determined to be an issue with non AT&T certified product, offer, device and/or service, we will refer to appropriate device/solution vendor

The Advanced Solutions Helpdesk will:

Respond to customer’s contact attempts in a timely fashion

Support all technical issues related to AT&T Mobility Service

- Validate sufficient information is available to properly proceed
- Isolate issues down to network, device or application
- Take appropriate actions to bring to resolution

When creating network tickets, we will assign appropriate severity

- Minor = 1-4 users
- Major = 5-19 users
- Critical = 20+ users or 1 public safety



The members of these groups receive extensive training on technologies, devices, and service offerings.

- Enterprise Voice and Data Help Desks composed of teams of wireless solutions experts with the expertise necessary to support your mobility deployments
- Project management and deployment support resources and tools that can scale to the largest data and voice wireless projects

The table below provides contact information for your support team and resources:

Resource	Contact Information
Primary Sales Contacts	<p>Contact: Marcus Montemayor, Strategic Account Lead Address: 712 E Huntland Dr, Austin, TX 78752 Ofc:(512) 421-5160 E-mail: marcus.montemayor@att.com</p> <p>Contact: Lynsy Inman, Mobility Solutions Executive Address: 712 E Huntland Dr, Austin, TX 78752 Ofc:(512) 421-5079 E-mail: lynsy.inman@att.com</p> <p>Contact: Sonia Cardenas, Client Solution Executive Address: 712 E Huntland Dr, Austin, TX 78752 Ofc:(512) 421-8719 E-mail: sonia.cardenas@att.com</p> <p>Contact: Saul Pacheco, Technical Sales Consultant Address: 712 E Huntland Dr, Austin, TX 78752 Ofc: (512) 421-5088 E-mail: saul.pacheco@att.com</p>
Sales Manager	<p>Contact: Jimmie Zimmerman, Sales Manager Address: 712 E Huntland Dr, Austin, TX 78752 Ofc: (512) 465-4696 E-mail: jimmie.zimmerman@att.com</p>
Service Executive – Billing; Premier Support	<p>Contact: Jody Hansen, Service Executive Address: 712 E Huntland Dr, Austin, TX 78752 Ofc: (512) 421-5013 E-mail: jody.hansen@att.com</p>
Customer Support Numbers	<p>Customer Service: 1-800-331-0500 or 611 from your wireless phone National Business Services: 800-999-5445</p>



We look forward to working with you to implement new wireless solutions and help the Texas Department of Motor Vehicles achieve their goals.

Additional Attachments included:
AT&T International Roaming brochure

Important Information

Coverage is not available in all areas. AT&T wireless coverage maps are available at www.wireless.att.com/coverageviewer. Wireless service is subject to transmission limitations and terrain, system, capacity and other limitations. Availability, security, speed, timeliness, accuracy and reliability of service are not guaranteed by AT&T. When outside coverage area, access will be limited to information and applications previously downloaded to or resident on your device.

Coverage not available in all areas. **Proposal Validity Period**—The information and pricing contained in this proposal is based on DIR Contract number DIR-TSO-3420. **Proposal Pricing**—Pricing proposed herein is based upon the specific product/service mix and locations outlined in this proposal, and is subject to the proposed terms and conditions of AT&T unless otherwise stated herein. Any changes or variations in AT&T proposed terms and conditions and the products, length of term, services, locations, and/or design described herein may result in different pricing. **Providers of Service**—Subsidiaries and affiliates of AT&T Inc. provide products and services under the AT&T brand.